



Bonus Chapter

Making it count

Firstly, thank you for taking out the time to explore the value that this bonus chapter can provide. I'm assuming that you have finished reading the book Pursuit: the journey of an entrepreneur and I'm sure you must have already picked up a lot from the experiences that the entrepreneurs mentioned in the book have been through.

While I'm glad knowing that you must have taken a lot of learning from the book I'm also aware that not everyone will do anything with that learning. After all, we all take learning from different people or things everyday but do we actually find a way to use it and achieve anything? This bonus chapter is about making sure we take action. Taking action of doing something about what I have picked up or the action of learning something more that could be needed.

There are a lot of people who consistently learn but they don't consistently do or consistently achieve. I'm sure that none of us reading this would want to put ourselves in the position to let the time, money and efforts of learning something valuable go to waste which is why this bonus chapter will focus on one, just one important thing for us to do as individuals to create value from what ever we may have picked up from the experiences shared in the book.

Success becomes available to people when they commit to something. If you want good health, then committing to a workout everyday will make good health available to you. If you are someone who easily has negative thoughts and you want to start being positive about the future you want to create, then committing time to a value adding or motivational program will be a positive mindset available to you. So the one important thing that we need to focus on to create value is to commit to something. It could be anything and it needs to depend on what you really want to achieve.

This does not mean that you say that you commit to something and wait for something to happen. Commitment is an action you will need to take everyday for at least 21 days in a row. According to a psychology study, it takes 21 days to create a habit. If you have done something for 21 days in a row, then it is easy for it to become a habit. So if you commit to something as simple as learning about success, then learning about success will become a habit. So the question that you need to answer, based on what ever you have picked up from the book is what is the one action that you would want to commit to, for your entrepreneurial journey for the next 21 days.

Its easy to read or learn about the experiences of successful individuals but it is extremely important make those experience count for your growth. So commit to an action for the next 21 days to make what you have picked up, count. Putting learning to action is what will get you results. If you are an entrepreneur or want to be one for whom achieving results is a habit, then this is something you must go through. Best of luck and May your entrepreneurial journey be an adventurous one.

Author's Message

I'm Amit Punjabi, Founder at Sankalp Academy. I started Sankalp Academy at the age of 20 after being in the industry of training and coaching for almost 2 years. Sankalp Academy was started purely with the passion of making a difference to people that I connect with. Not just by consulting, but by designing modules where people would do activities, converse and have fun while breaking through boundaries and limitations.

I feel really great when I say that I have been extremely successful in pursuing this passion and now I'm getting even better because today I'm not continuing this journey alone. Today at Sankalp Academy we have a brilliant team committed to making a difference to each other and everyone we connect with or meet.

Today, we are the best people you can have a cup of coffee with and know where you need to invest your time and other important resources to generate the best results in every area of your life.

If you are reading this with the intent of knowing more, growing more and achieving more. Then call us and confirm a time for us to have a cup of coffee together.

- Amit Punjabi
Founder
Sankalp Academy

